

Message Text

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65

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OED/SIPS/J.T.HARDISTY

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COM/BIC/OED/OBOD/R.E.COHEN

COM/DIBA/BIC/R.RYDLUN

STATE/AF/W/D.KILLION

----- 081642

R 261533Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY NIAMEY

UNCLAS STATE 202617

E.O. 11652: N/A

TAGS: BEXP, NG

SUBJECT: PRODUCT OPPORTUNITY - VEHICLES FOR FOOD ASSISTANCE

--- PROGRAM AND DEVELOPMENT PROJECTS

REF: NIAMEY 2534

1. STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP OF USDOC HAS SPOKEN WITH A NUMBER OF VEHICLE SUPPLIERS INCLUDING I.H.C. NEW VEHICLE MANUFACTURERS HAVE EXPRESSED HESITATION IN COMMITTING THEMSELVES BEYOND CURRENT ESTABLISHED DEALERSHIPS BECAUSE OF LIMITED MARKET POTENTIAL. I.H.C., AM GEN, FORD AND CHRYSLER HAVE INDICATED, HOWEVER, THAT THEY WILL EXAMINE POSSIBILITY OF EXPANDING REPRESENTATION IN NIGER BASED UPON REFTEL.

2. AMONG THOSE EXPRESSING INTEREST IN REFTEL, NAPCO INDUSTRIES WAS MOST ENTHUSIASTIC. NAPCO IS PARTS AND COMPONENTS MANUFACTURER WHICH FURNISHES REPOWERED AND RECONDITIONED TRUCKS OF THE TYPE THAT MAY BE REQUIRED.
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SIPS HAS ASSURED NAPCO, WHICH HAS EXTENSIVE EXPERIENCE IN AFRICA AND THROUGHOUT WORLD, THAT THEY WILL BE ADVISED OF FUTURE VEHICLE REQUIREMENTS REPORTED BY EMBASSY. INGERSOLL

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<< END OF DOCUMENT >>

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Capture Date: 26 AUG 1999
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Event:
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Margaret P. Grafeld
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06 JUL 2006

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